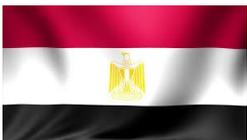


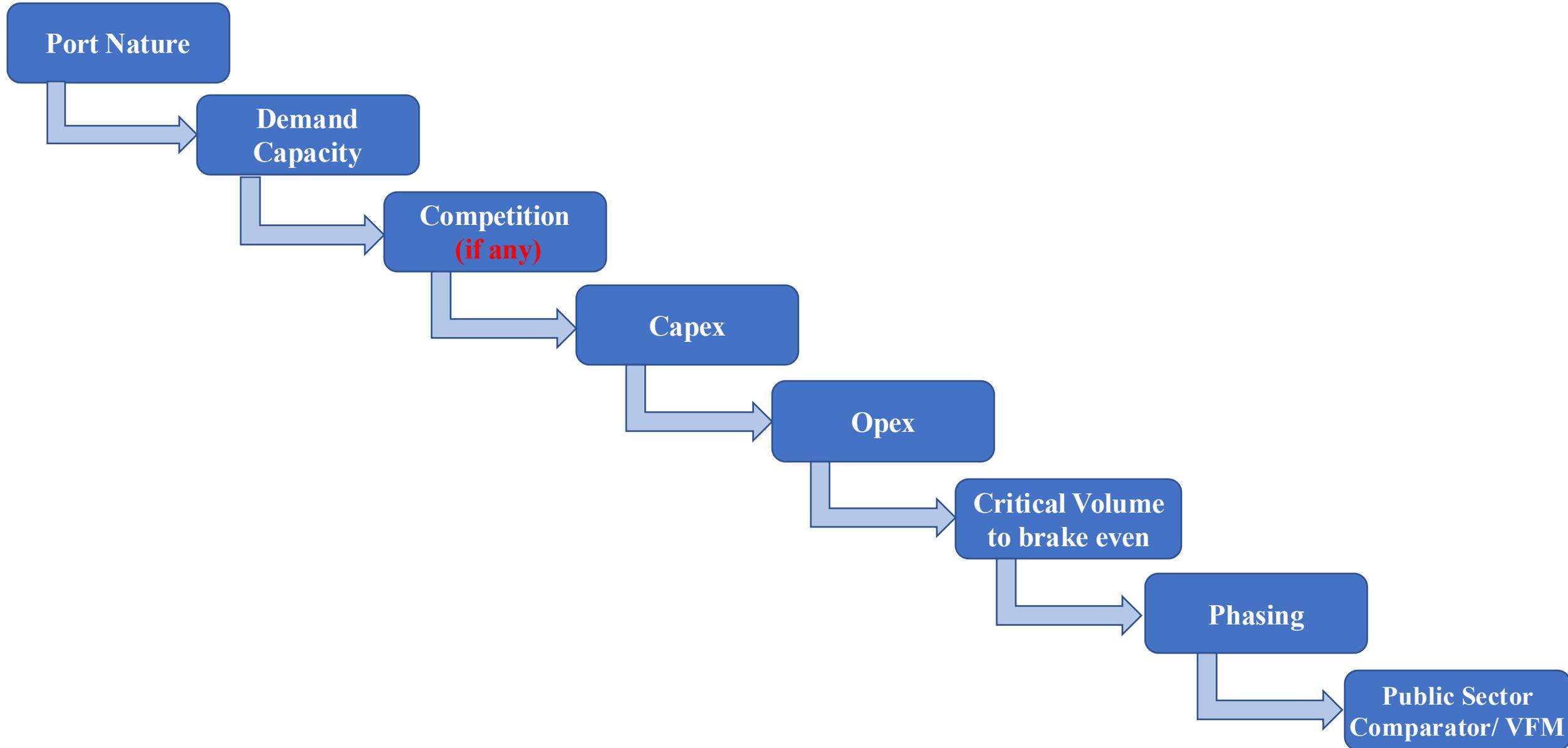


# Ports under PPP Structures The Fundamental





# PROJECT STUDIES





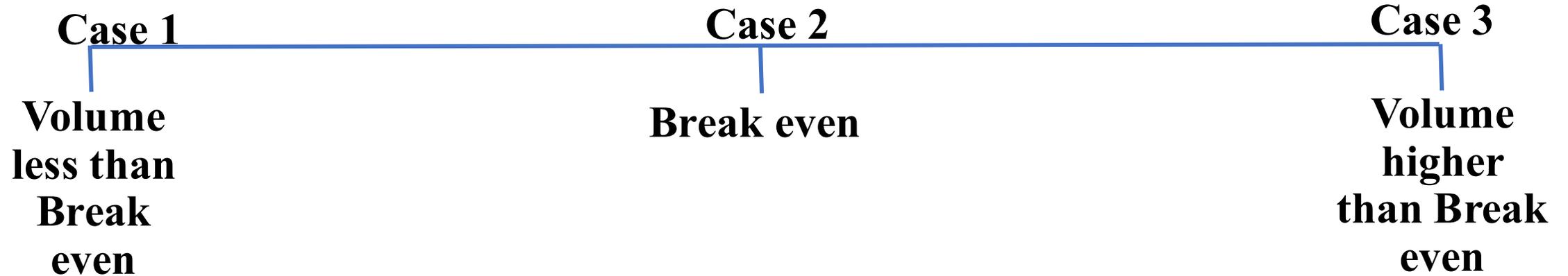
# PROJECT STRUCTURE



|  | <b>Standalone Port</b><br>- Sea Port<br>- Dry Port | <b>Plat form (Key wall) in an Existing Port</b> |
|--|--|---|
| <b>Exclusivity</b>   | <b>Yes ( for a Period)</b>                         | <b>No</b>                                       |
| <b>Roads &amp; Rail way</b>  | <b>Must</b>  | <b>Depend on existing Facilities</b>            |
| <b>Governmental bodies working in ports</b><br>- Port security<br>- Customs<br>- Inspection<br>- Authorities | <b>Must</b>  | <b>Depend on existing Facilities</b>            |



# DEMAND CAPACITY



**Or case 4**

**One Project will go through the 3 upper phases**



# FINANCIAL STRUCTURE



|                                 |   |
|---------------------------------|---|
| <b>Case 1</b>                   | <b>Government Compensate (Private Sector)</b>   |
| <b>Case 2</b>                   | <b>Government do not pay or charge (Private Sector)</b>   |
| <b>Case 3</b>                   | <b>Government charge Private Sector</b><br>* <b>Fixed annual amount</b><br>* <b>% of Revenue</b>  |
| <b>Case 4</b><br><b>Phasing</b> | <b>- Government may partially compensate till reach a Break even volume</b><br><b>Then</b><br><b>- No pay / No charge from break even volume till reach a specified volume</b><br><b>Then</b><br><b>- Government charge the Private Sector % from Total Revenue + Fixed amount.</b> |



# SELECTION OF APPROPRIATE PRIVATE SECTOR

Prequalification

Technical

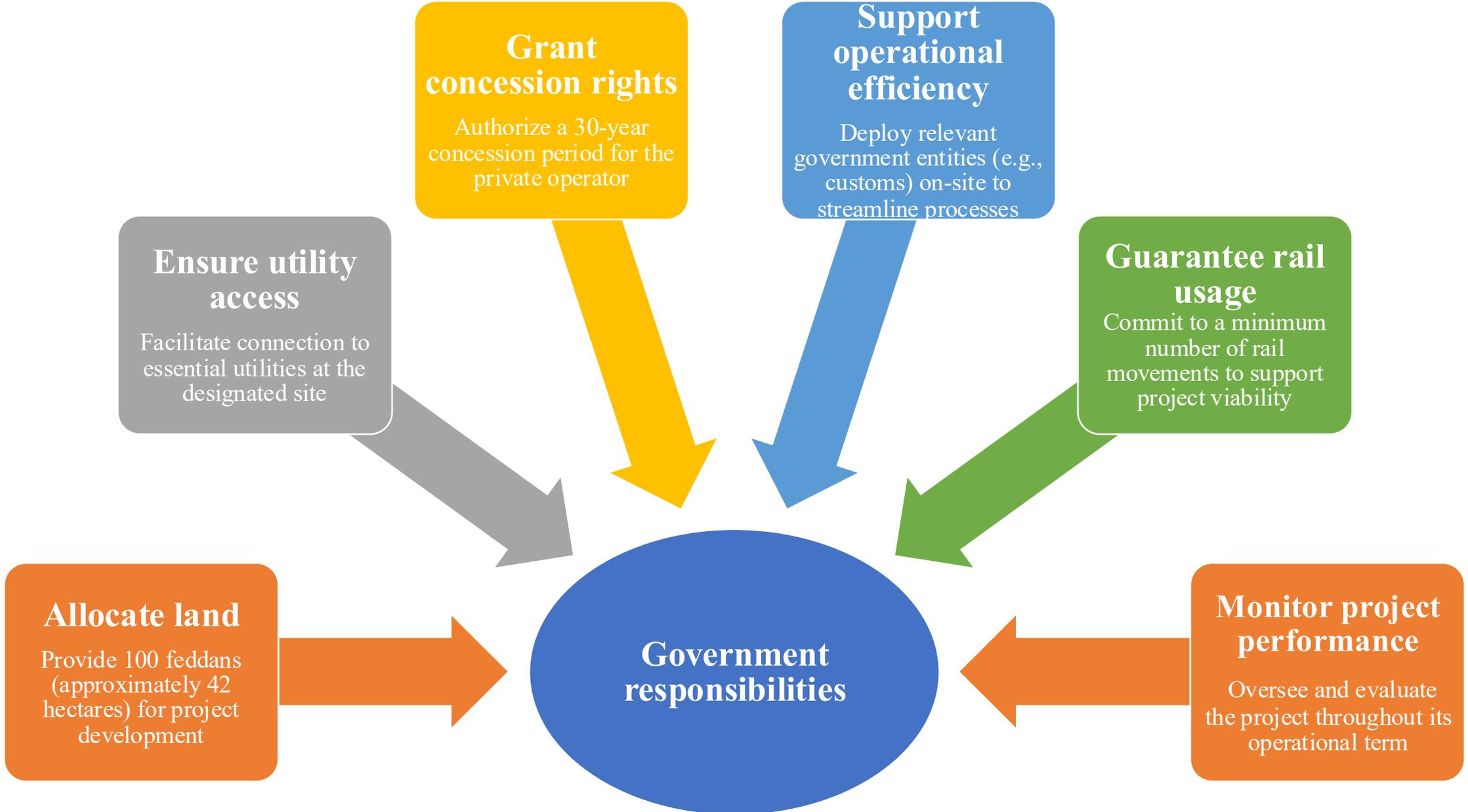
Design and Build Criteria  
**Operation Criteria**

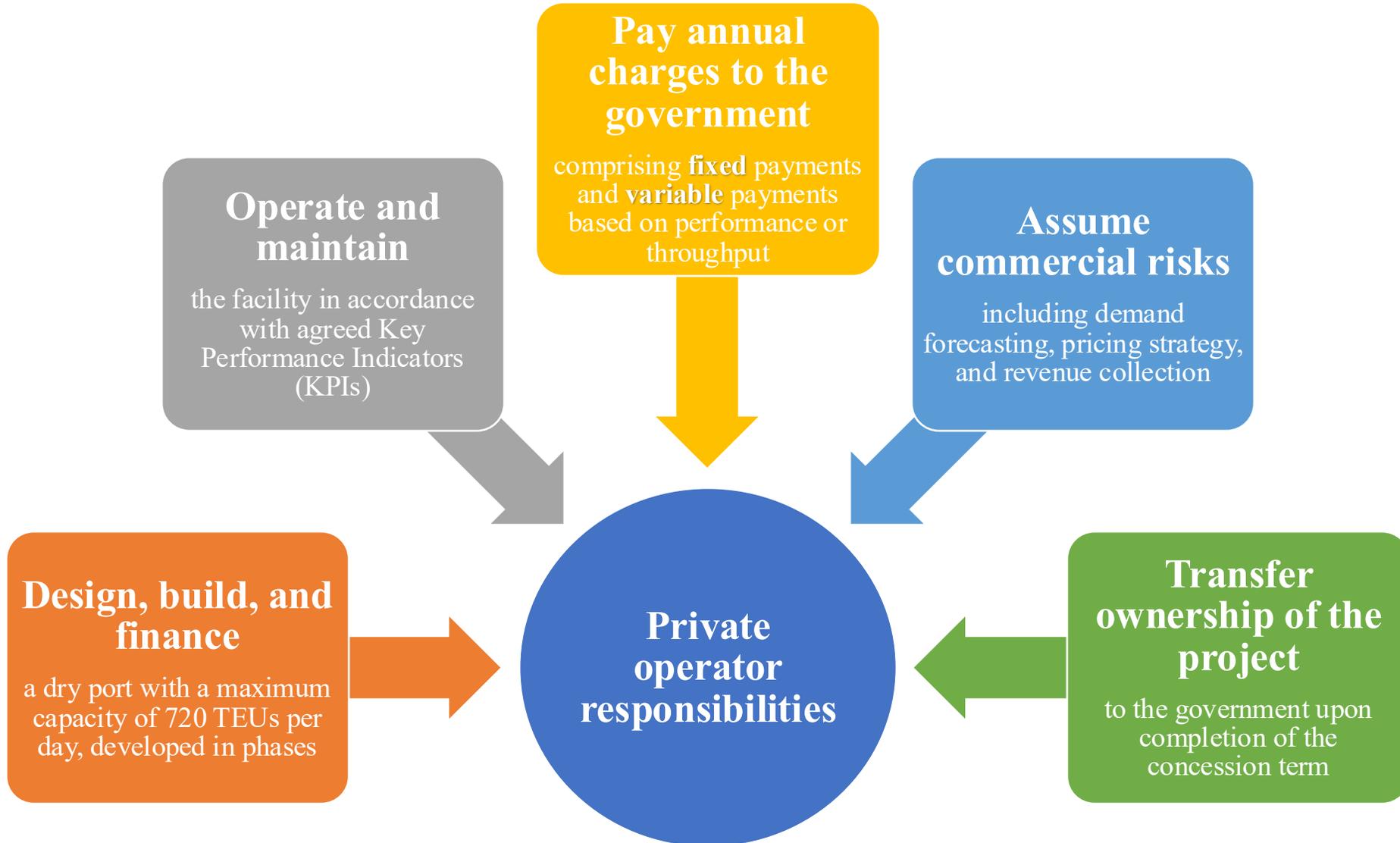
Financial

Financial Capacity Criteria (Equity)  
Financial Capacity Criteria (Loans)

Legal

Legal Criteria





# CONTRACT STRUCTURE (INDEX)

\*OFFICIAL USE ONLY

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# Thank you



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