



Xiamen National Accounting Institute
厦门国家会计学院



Asian Development Bank
亚洲开发银行



Multilateral Cooperation Center for Development Finance
多边开发融资合作中心



China International Contractors Association
中国对外承包工程商会



Asian Infrastructure Investment Bank
亚洲基础设施投资银行

AIIB Business Opportunities 亚投行项目商业机会

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Procurement Framework 采购框架

Policy 政策

- AIIB's Procurement Policy (June 2024)
- 亚投行采购政策 (2024.6)

Directives 指令/规则

- Directive: Procurement Instructions for Recipients (2024.7)
- 借款人采购规则 (2024.7)
- Directive on the Procurement Policy (2023.10)
- 采购政策指令 (2023.10)

Administrative Guidance 管理指南

- For Bank internal use
- (银行内部使用的指导文件)

Supported by Standard Procurement Documents (SPDs), including:

- Standard Procurement Documents for Consulting Services 咨询服务标准招标文件
- Standard Procurement Documents for Goods 货物标准招标文件
- Standard Procurement Documents for Large Works I 大型土建工程标准招标文件
- Standard Procurement Documents for Large Works II 大型土建工程标准招标文件
- Standard Procurement Documents for Works (Design Build), Rated Criteria, 土建工程 (设计施工) 标准招标文件, 综合打分法

Scope of application 适用范围

The Procurement Policy applies to all stages of the procurement cycle for a Project. It applies to:

- all contracts for goods, works and services financed in whole or in part by the Bank;
- both sovereign and non-sovereign financing;
- The Procurement Policy also applies to funds provided by other financiers and administered by the Bank where the procurement is carried out by the Recipient and the agreement establishing such funds stipulates the use of the Bank's Procurement Policy;
- For funds used by the Bank to finance its own activities, the Corporate Procurement Policy of the Bank applies.
- Procurement Instructions for Recipients (PIR) stipulates the requirements for the procurement by public entities and by private entities.
- Procurement Policy does not apply to Climate Policy-based Programs (CPBP)

采购政策适用于项目采购周期的所有阶段。它适用于：

- 由银行全部或部分出资的所有货物、工程和服务合同；
- 主权担保和非主权融资；
- 采购政策也适用于由其他融资方提供并由银行管理的资金，采购由受款方进行，并且签订此类资金的协议规定了使用银行的采购政策；
- 对于银行用于其自身活动的资金，适用银行的企业采购政策；
- 借款人采购规则 (PIR) 规定了公共部门和私营企业的采购具体规定
- 采购政策不适用于气候变化规划项目



DOCUMENTS GOVERNING PROJECT PROCUREMENT

项目采购法律文件/依据

- AIIB Procurement Policy 亚投行采购政策(June 26, 2024)
- AIIB Directive on Procurement Instructions for Recipients (July 26, 2024) 亚投行借款人采购规则
- Project Document/Loan Agreement/Project Agreement 项目文件/贷款协议/项目协议
- Project Delivery Strategy/Project Procurement Plan 项目交付战略/采购计划
- AIIB Standard Tender Document (under preparation), MDB Harmonized Standard Bidding Documents for use subject to adjustment by incorporation of particular requirements of AIIB

国际竞争性采购：亚投行标准采购文件，多边发展银行标准招标文件

- National Competitive Tendering: The Recipient's own tender document accepted to AIIB may be used, but reflect AIIB special policy requirements.

国内竞争性采购：亚投行可以接受的借款人采购程序和文件，并体现了亚投行政策的特殊要求



Universal Eligibility/Open Participation 普遍合格/公开参与

- *The Bank permits firms and individuals from all countries/regions to offer goods, works and services for Bank-financed projects regardless of whether a country is a member of the Bank. 亚投行允许来自于任何国家/地区的公司与个人参与投标*
- *Any conditions for participation & award are limited to those that are essential to ensure the eligible firm or individual's **capability** to fulfill the contract in question. 参与投标与授标的条件仅限于确保合格投标人履行合同的能力*

Exclusions 除外情况

- [Firms or individuals debarred by AIIB](#) or cross debarred by 5 MDBs under the Agreement for Mutual Enforcement of Debarment Decisions as per AIIB Policy on Prohibited Practices. 被亚投行制裁的公司或个人
- [UN sanctions](#) against a particular country, person or entity. 联合国制裁
- Recipient country prohibits commercial relations from a firm or individual's country, if acceptable to Bank 借款国禁止商业往来
- Participation of Affiliates of a Recipient 借款人的关联机构的参与
- Participation in more than one tender/proposal 参与超过一个投标文件
- State-owned Enterprises 国有企业 (Procurement Instructions for Recipients 2.4.5, not meeting definition of Private Entity in Procurement Policy to participate in tendering in recipient country)



AIIB Policy on Prohibited Practices 亚投行禁止行为政策

- Recipients, suppliers, contractors, service providers, consultants, concessionaires and their agents, as well as sub-contractors, sub-consultants, and any personnel thereof, are required to observe **the highest standards of transparency, ethics and integrity** during the procurement, administration and implementation of Bank-financed contracts. 参与亚投行项目的公司和个人在采购过程中要遵守**最高的透明、道德和诚信标准**
- The Policy establishes a regime for reporting, investigating, sanctioning of firms or individuals who engaged in any prohibited practices. The **debarment list** is available from the AIIB website at www.aiib.org/debarment. **亚投行制裁名单**见亚投行的网站
- AIIB's sanctions and integrity frameworks take into account debarments by other MDBs in accordance with AIIB policies and due diligence processes, including **the Cross-Debarment Agreement** under which participating MDBs mutually enforce certain debarment decisions made by one another for sanctionable practices. The agreement was signed in 2010 by major MDBs, including: African Development Bank (AfDB), Asian Development Bank (ADB), European Bank for Reconstruction and Development (EBRD), Inter-American Development Bank (IDB), and World Bank Group. 亚投行接受依据主要多边发展签署的**交叉制裁协议**的制裁名单





Environment and Social Policy 环境和社会政策

- Relevant environmental and social provisions shall be included in the issued tender documents and conditions of contract to ensure compliance by contractors with the Bank's Environmental and Social Policy.

相关环境和社会规定应包含在招标文件和合同条款中

- Examples 举例:

- Qualification Criteria: 资格标准

- a) Declaration: Environmental and Social (ES) past performance 投标人环境与社会过去履约表现的声明
- b) Bank's SEA and/or SH disqualification 银行的性剥削/性虐待和性骚扰的拒标

- Technical evaluation and contract provisions: 技术评审与合同条款

- a) Environmental and Social (ES) Requirements 环境和社会要求
- b) Code of Conduct: Environmental, Social, Health and Safety (ESHS) 行为准则: 环境, 社会, 健康与安全
- c) ESHS Management Strategies and Implementation Plans ESHS管理战略与实施计划



PROJECT DELIVERY STRATEGY (PDS) & PROCUREMENT PLAN (PP)

项目采购战略与采购计划

- Recipient is required to develop a Project Delivery Strategy (PDS) for successfully delivering the project. **Early Market Engagement (EME) and Desk Market Analysis** are part of the process to develop the PDS. 项目准备阶段借款人编制采购战略。EME和传统的市场分析是准备PDS的一部分。
- The PDS should address how procurement activities support the project's development objectives and will deliver the best Value for Money under a risk managed approach. PDS分析项目采购活动，支持实现物有所值和基于风险管理的项目发展目标
- PDS contents: capacity assessment, market capacity analysis, stakeholder analysis, risks analysis, mitigation measures and actions, specific procurement arrangements. The level of detail and analysis of a PDS is proportional to the **risk, value and complexity** of the project. PDS内容：能力评估，市场分析，利益相关方分析，风险分析，行动计划，具体采购安排。PDS的详细程度与项目风险，价值和复杂性相关
- Project Procurement Plan is the outcome of the PDS, which specify specific procurement arrangements to be implemented by Recipient, refer to the example PP. PDS的结果是项目采购计划



Early Market Engagement (EME) 早期市场参与

Purpose 目的:

- Attract high-caliber international, regional and national consultants, suppliers and contractors and strengthen delivery outcomes 吸引高水平的国际、区域及本地顾问、供应商和承包商，并提升项目交付成效
- Context 背景

Engagement Focus: 重点关注

- Contract packaging and scale (System-aligned interventions) 合同打包与规模（与系统协调）
- Delivery models (traditional, design-build, integrated approaches) 交付模式（传统模式、设计—建造模式、一体化实施方式等）
- The unified consultancy and implementation support model 统一的咨询与实施支持模式
- Sequencing, mobilization and implementation readiness 实施时序安排、资源动员及实施准备情况
- Supply chain and logistics considerations 供应链与物流方面的考虑
- Risk allocation and participation conditions 风险分配与参与条件
- Evaluation criteria 评标标准和方法
- Factors influencing broader international participation 影响更广泛国际参与的因素





Early Market Engagement (EME) 早期市场参与

Why Participate in the EME:为什么参与

- Provide input before procurement strategies/PDS are finalized 在采购策略最终确定前提供意见和建议
- Shape contract packaging, delivery models and sequencing 对合同打包方式、交付模式及实施顺序安排产生影响
- Influence how logistics and supply chain realities are addressed 影响项目如何应对物流与供应链现实问题
- Share perspectives on the unified consultancy and implementation support model 分享对统一咨询与实施支持模式的看法
- Highlight conditions required for credible and competitive bidding 强调实现可信且具竞争力投标所需的条件
- Position your organization early within the evolving investment pipeline 提前布局参与新的投资项目，提升机构参与机会

Year 2025-August 2026: At least 9 EMEs have been carried out under the projects financed by AIIB in 8 countries, which have large-size contract packages of goods, works or consulting services. These are mainly metro, railway, light rail, water and highway projects. The outcome of the EMEs has helped the clients to prepare their Project Delivery Strategy including the Procurement Plan with contract packaging, contract modality (FIDIC Red Book, FIDIC Yellow Book etc.), Rated Criteria or Lowest Evaluated Cost, legacy issues, minimum qualifications etc.

2025年至2026年8月期间，AIIB融资项目下至少已开展了9次EME，涉及大型货物、工程或咨询服务合同包。这些项目主要包括地铁、铁路、轻轨、供水及公路项目。EME的成果帮助项目办制定项目交付战略，包括采购计划、合同打包安排、合同模式（如FIDIC红皮书、FIDIC黄皮书等）、综合评分法或最低评标价法、历史遗留问题以及最低资格要求等内容。





Rated Criteria (评分法)

Qualitative Bid Evaluation 定性评标

Rated Criteria assess bids on qualitative factors like sustainability, innovation, and technical merit beyond price. 评分法（Rated Criteria）用于从可持续性、创新性以及技术优势等定性因素对投标进行评审，而不仅仅关注价格因素。

Most Advantageous Bid 最优投标

These criteria help identify the best overall value bid, focusing on quality rather than just cost. 这些评分标准有助于识别整体价值最优的投标，更加注重质量，而非单纯以成本最低为导向。

Sustainability and Social Responsibility 可持续发展与社会责任

Rated Criteria integrate environmental and social considerations to promote responsible procurement. 评分法将环境与社会因素纳入评标，以促进负责任的采购。

Enhanced Procurement Process 优化采购流程

This approach makes procurement more competitive, transparent, and aligned with sustainable development goals. 该方法有助于提升采购过程的竞争性、透明度，并使其更加符合可持续发展目标。

Case: Construction, Supply and Installation of Equipment for the XX Electrical Depot 案例：XX地铁电力车辆段施工、设备供应与安装项目

#	Criterion 评分标准	Weight / Max points 最大分值	No. of sub-factors 次级标准
1	Extent to which the Technical Proposal exceeds the requirements of the Specification 超出技术规格要求	5	1
2	Methodology — Method Statement for construction of the XX Electrical Depot 建设施工方案说明	30	4
3	Site Organization and Mobilization 现场组织与动员	10	2
4	Work Plans — Detailed Work Programme 工作计划——详细工作进度计划	20	2
5	Qualifications and Experience of the Contractor's Representative and Key Personnel 人员的资格和经验	15	3
6	Environmental and Social (ES) Management Strategies and Implementation Plans (ES-MSIPs) 环境社会	15	3
7	Key Equipment Strategy 关键设备战略	5	1
	TOTAL	100	16



Procurement Methods for Goods and Works 货物与工程的采购方式

- International Open Competitive Tendering (IOCT) 国际公开竞争性招标
(Prequalification, multistage, 1 / 2 envelope)
- Selective Tendering (ST) 有限竞争性招标
- Direct Contracting (DC) 直接签约
- National Competitive Tendering (NCT) 国内公开招标
- Request for Quotations (RFQ) 询价采购
- Community Based Procurement (CBP) 基于社区的采购
- Framework Agreements (FA) 框架协议
- Public Private Partnerships (PPP) and Concessions 公共与私营部门伙伴关系
- Force Account (FA) 自营工程



Selection Methods for Consulting Firms 咨询公司的选择方法

Principal Selection Methods: 一般选择方法

- International Open Competitive Selection – IOCS 国际公开竞争性选择
- Limited Competitive Selection – LCS 有限竞争性选择
- National Competitive Selection – NCS 国内竞争性选择
- Direct Selection (Single Source or Sole Source) - DS 直接选择 (单一来源或唯一来源)
- Framework Agreements (FA) 框架协议

Detailed Selection Methods: 具体选择方法

- Quality and Cost Based Selection (QCBS) 基于质量与成本的选择
- Quality Based Selection (QBS) 基于质量的选择
- Fixed Budget based Selection (FBS) 基于固定预算的选择
- Least Cost based Selection (LCBS) 基于最低成本的选择
- Consultant's Qualifications based Selection (CQS) 基于咨询公司资历的选择



Selection Methods for Individual Consultants 个体顾问的选择方法

- Open Competitive Selection of Individual Consultant – OCSIC
公开竞争性选择
- Limited Competitive Selection of Individual Consultant – LCSIC
有限竞争性选择
- Direct Selection of Individual Consultant - DSIC 直接选择
(Single-source单一来源, Sole Source唯一来源)



Advance Contracting & Retroactive Financing 提前签约与追溯贷款

Prerequisites for Advance contracting: 前提条件

- the activities have been accepted by the Bank to be part of the project; 项目活动被银行接受（一般在概念审批后采购）
- the activities have been included in the procurement plan and no objection-ed by the Bank; 采购计划包含的活动，征得银行不反对
- The expenditures shall be incurred within 1 year before the loan agreement signing date; 费用支出发生在贷款协议签订前一年内
- Aggregate amount shall not exceed the limitation specified in legal agreement; 累计支出额度不超过贷款协议规定的限额（一般不超过贷款额的20%）
- The Recipient will take the risks for advance contracting; 借款人自担风险





General Procurement Notice (GPN) 总体采购公告

- The Recipient issues a GPN that advises the business community about the nature of the Project. 借款人发布公告
- GPN is published on the Recipient's own procurement website and official procurement portal, or in a news paper, official gazettes, or international trade publications 发布在借款人网站
- Published at AIIB external website; 银行外网
- GPN shall be published before commencement of any procurement. 在开展任何采购前发布
- Procurement Policy requires publication of PP 采购政策要求公布采购计划



Administration of Procurement-related complaints 与采购相关的投诉 Complaints Monitoring – Roles of the Recipient and AIIB 投诉监督 – 借款人与亚投行职责

The Role of the Recipient in the procurement process 借款人职责

- ⑩ The recipient is responsible for handling of the procurement complaints as per the AIIB Procurement Policy as well as the provisions of the tender document in a timely and fair manner. 借款人负责处理投诉

The Role of AIIB in the procurement process 银行职责

- ⑩ The Bank requires the recipient to promptly and adequately address the complaints received during the procurement process, and to promptly notify the Bank of the same. 银行要求借款人及时处理投诉并及时通知银行
- ⑩ Whenever a complaint is addressed to the Bank, the Bank promptly forwards it to the recipient for review and action. Except for acknowledging receipt of the complaint, the Bank does not enter into discussion or communication with any tenderer. 银行收到投诉后及时转借款人处理，除了确认收到外，不与投诉人有任何沟通和讨论



COMPLAINTS IN A CONSULTING SELECTION PROCESS

咨询顾问选择过程中的投诉

Consulting firms might raise concerns: 咨询公司可能提出质疑:

- for not being shortlisted 未选入短名单
- to the terms of reference 任务大纲
- to the RFP (e.g.: qualification requirements) 征询建议书 (如: 资格要求)
- to the technical scores obtained 技术得分
- to the contract award recommendation 合同授予建议



COMPLAINT IN A PROCUREMENT PROCESS (GOODS, WORKS, NON-CONSULTING SERVICES) 采购过程（货物、工程和非咨询服务）的投诉

- Bidders might raise concerns: 投标人可能提出质疑:
- to the PQ document 资格预审文件
- for not being prequalified/selected 未通过资格预审/选择
- to the technical specifications/work requirements 技术规范/工作要求 (Restrictive Technical Specifications 技术要求的歧视性)
- to the bidding/procurement document (post-qualification requirements) 招标/采购文件 (资格后审要求) (Restrictive Qualification Requirements 资格要求的歧视性)
- to the technical scores obtained (rating criteria RFP) 技术得分 (征询建议书打分法评审)
- Qualification and Technical Responsiveness of other tenderers 其他投标人的资格及技术响应性
- Qualification and Technical Responsiveness of the complainant's tender 投诉人所投标书资格及技术响应性
- Fraud and Corruption 欺诈腐败
- to the contract award recommendation 合同授予建议



GENERAL PRINCIPLES IN DEALING WITH COMPLAINTS

处理投诉的基本原则

- Promptly and fairly reply 及时公允地回复
- Confidentiality During Bid Evaluation 评标过程的保密性
- No Disclosure of Other Bidders' Bid Information 不得泄露其他投标人信息
- Reply With Facts and Evidence 基于事实和证据的回复



Complaints Monitoring – Debriefing Unsuccessful Tenderers 采购监督 – 对未中标人的事后说明

- **Debriefing Unsuccessful Tenderers by Recipients 借款人对未中标人的事后说明**

The Recipient debriefs and provides the basis for its selection decision to each unsuccessful tenderer who furnishes a *Written Request for Debriefing* to the Recipient during the **standstill period**. The Recipient is not required to consider a request for debriefing received after the standstill period. 借款人对停顿期收到的未中标人书面请求进行说明。静止期后的请求不予考虑

- **Debriefing Unsuccessful Tenderers by the Bank 银行对未中标人的事后说明**

If, after notification of contract award, a tenderer has not received satisfactory explanation from the Recipient, including through a debriefing with the Recipient, as to why its tender or proposal was not successful, the tenderer may seek a meeting with the Bank. The purpose of such meeting is limited to *discussing the tenderer's tender, and not to reversing the Bank's decision conveyed to the Recipient or to discussing the tender or proposals of other tenderers*. 在授标后，投标人对借款人的答复仍不满意，可以要求银行说明。但银行的说明不会改变银行转达的决定，以及不讨论其它投标人的投标内容



Complaints Monitoring – Submission of Complaints 采购监督 – 递交投诉

- The contact details of the Implementing agency in the tender document 招标文件中项目实施机构的联系方式
- The contact details of AIIB Project Team Leader and the client at AIIB website 亚投行网站上项目经理和客户的联系方式


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The Executive Summaries of the EIA and SIA in Bengali have also been disclosed on the same websites and made available in hard copy in the Project area.

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Report Fraud and Corruption (Integrity)

报告欺诈与腐败（诚信）


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Report Fraud and Corruption

Debarment List

All the firms and individuals in AIIB's Debarment List are ineligible to participate in or be awarded a contract in AIIB projects and activities until the expiration of their respective debarment periods.

[READ MORE](#)

AIIB is committed to the highest standards of integrity in its operations. If you suspect fraud and corruption in any of AIIB's projects, contracts or activities—and/or involving our staff, consultants and contractors—please submit a report to AIIB's independent unit, the Complaints-resolution, Evaluation and Integrity Unit (CEIU) by completing the form below.

[Fraud and Corruption Report Form](#)

What are considered fraud and corruption in AIIB?

"Fraud and corruption" is the generic and collective term for activities that are considered Prohibited Practices under AIIB's [Policy on Prohibited Practices \(PPP\)](#) as follows:

- **Coercive Practice:** Impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of a party to influence improperly the actions of a party.
- **Collusive Practice:** An arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party.



4th Asia-Pacific Integrity and Compliance Forum



AIIB Learning Space 免费注册AIIB电子学习课程

AIIB Learning Space at [Courses | AIIB Learning Space](#) 在亚投行的官网可查询AIIB电子学习课程

Discover a wealth of resources tailored for AIIB's stakeholders and partners. Learn, grow, and collaborate with us as we explore innovative solutions for a sustainable future. The current courses include: (i) Capacity Building in Project Procurement; (ii) AIIB SBF Disbursement Training - (Fundamental); (iii) Introduction to AIIB Environmental and Social Framework; (iv) Project-affected People's Mechanism (PPM); and (v) Grievance Redress Mechanism (GRM). More courses are coming. 当前课程主要包括：（i）项目采购能力建设；（ii）AIIB主权担保融资（SBF）提款报账培训；（iii）AIIB环境与社会框架简介；（iv）项目受影响人机制（PPM）和（v）申诉处理机制（GRM）。更多课程即将推出。

Capacity Building in Project Procurement: The self-paced Procurement E-learning Modules are developed for the Recipients and the Public. The purpose of the web-based training modules is to support Recipients in improving their procurement capacity in preparing and implementing Sovereign-backed Financings, and to support the project implementing agencies in carrying out the procurement tasks as required by relevant legal agreements and in accordance with the Bank's Procurement Policy and the Directive on Procurement Instructions for Recipients. The modules have gone live in 2025. Upon completion, learners will receive a certificate and gain a comprehensive understanding of AIIB's project procurement process, including Procurement planning; Tender documents; Evaluation; Contract signing/negotiation; Contract management; and Complaint handling. 亚投行已为借款人开发了采购自学网络培训模块，其目的是支持借款人提升其在准备和实施主权贷款项目的采购能力，并支持项目实施机构按照相关法律协议的要求实施采购，确保亚投行资金用于预期目的，并按照亚投行的采购政策和借款人采购规则进行采购。





AIIB's Investment Portfolio 亚投行投资业务





Portfolio Overview 投资业务一览表

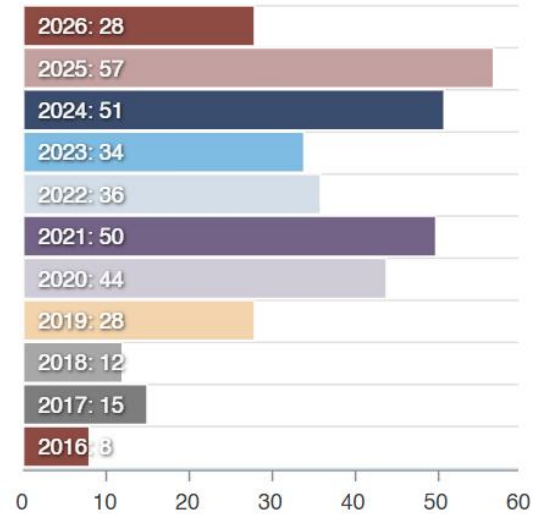
As of Aug 25, 2026

APPROVED PROJECTS

PROPOSED PROJECTS

SPECIAL FUND APPROVALS

388



APPROVED PROJECTS

APPROVED FINANCING

92

PROPOSED PROJECTS

New Commitment Amount

74

SPECIAL FUND

USD 76.91 billion

USD 62.58 billion

As of March 31, 2026



4th Asia-Pacific Integrity and Compliance Forum



Member Coverage and Sectoral Distribution 覆盖的成员国和行业

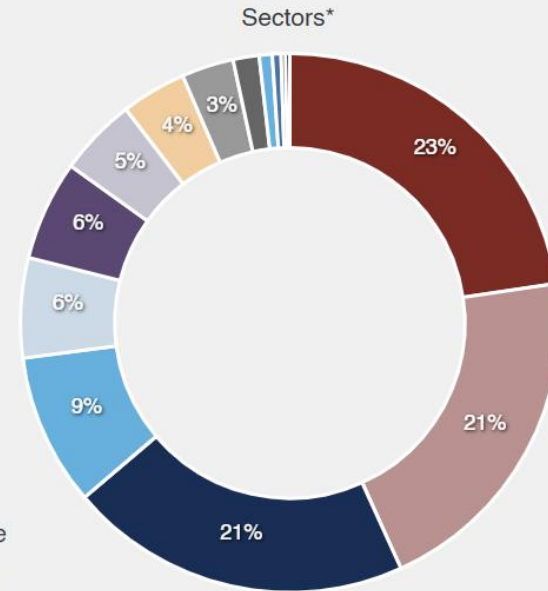
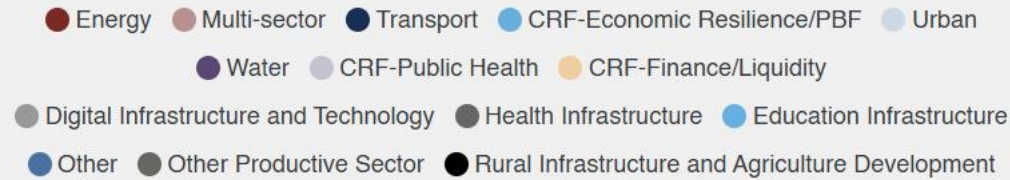
WHERE WE MAKE OUR LOANS AND INVESTMENTS

TYPES OF PROJECTS WE FINANCE

As of
Aug 25, 2026

42

Members



FINANCING TYPE

■ Sovereign ■ Nonsovereign



ADB



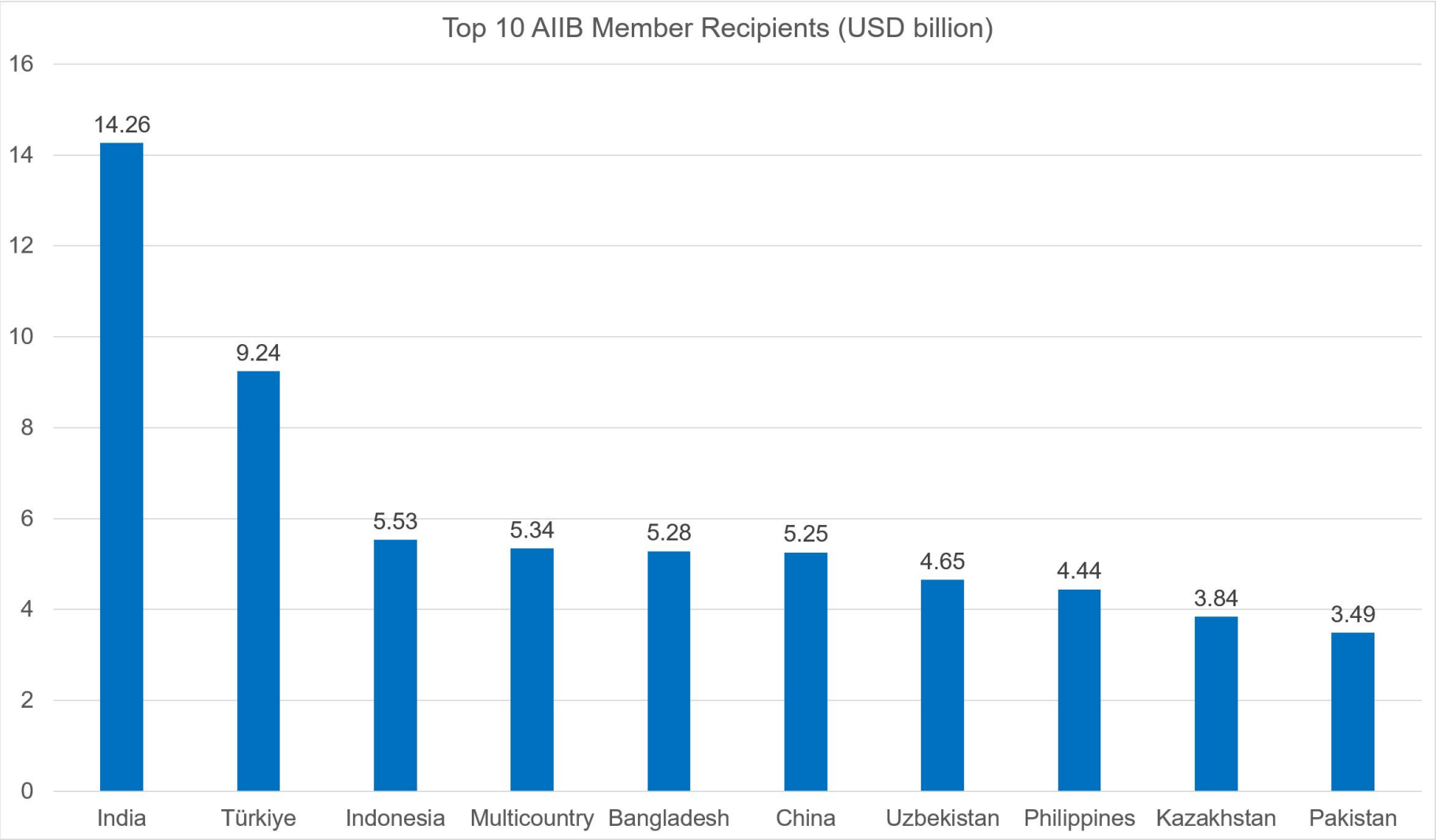
Finance Forum



Member Distribution 前10位借款人

Total Approved Amount:
USD 76.91 billion

As of Aug 21, 2026





Operational Procurement Statistics (2016-2025)

项目采购数据统计

AIIB has published the **Operational Procurement Report** annually since 2022. The report presents statistics and analysis of signed procurement contracts under the Bank's sovereign-backed financings and Project Preparation Special Fund grants. The reports and the List of Contract Awards during 2016-2026 can be accessed at [Project Procurement Opportunities](#) on the AIIB website.

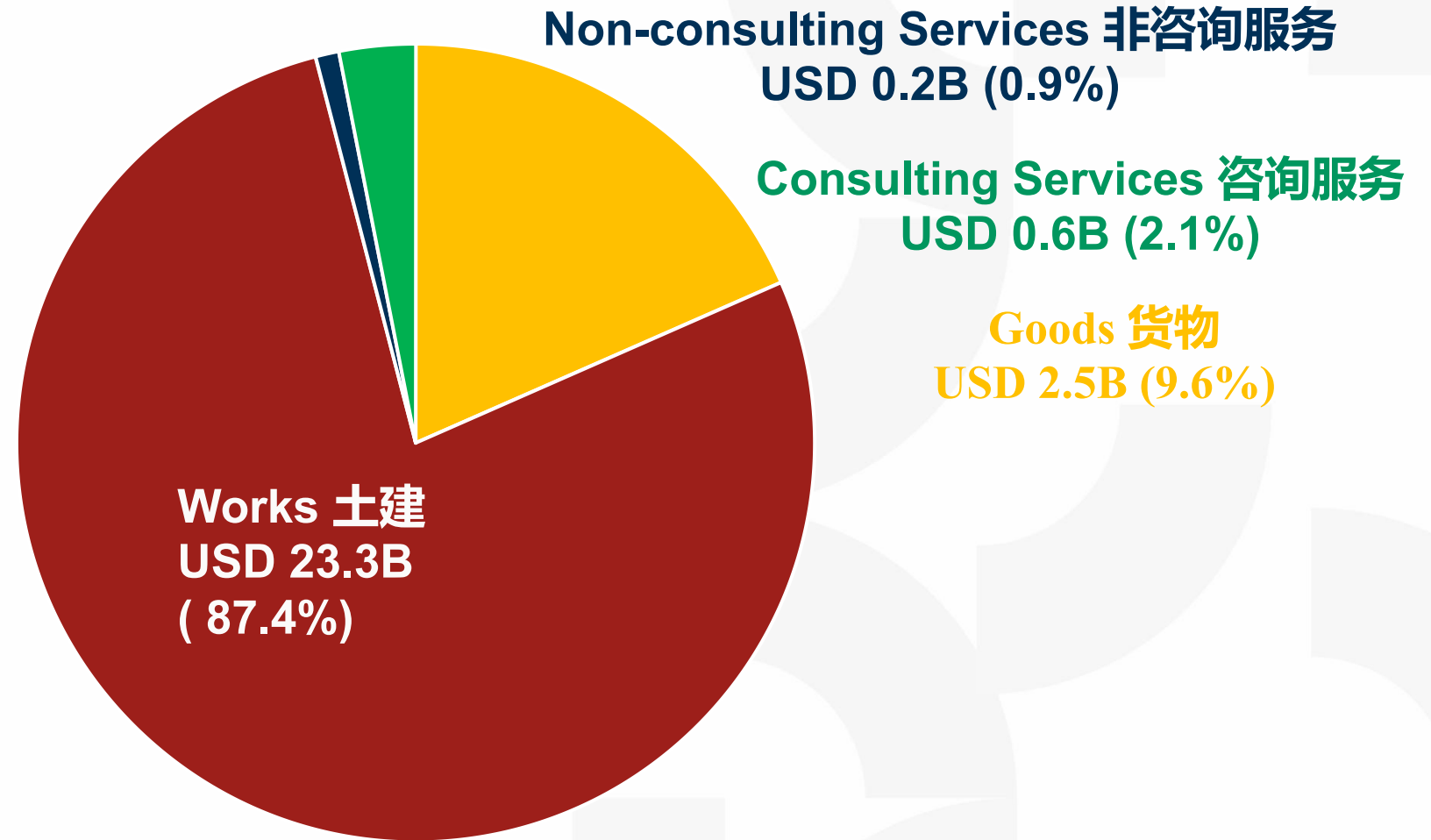
AIIB自2022年以来每年发布《**业务采购报告**》。该报告展示了本行主权担保融资项目及项目准备特别基金赠款项下已签署采购合同的统计数据和分析。《业务采购报告》以及2016—2026年合同授标清单可在AIIB网站的[Project Procurement Opportunities](#)栏目查阅。





Procurement Value USD 26.6 B (2016-2025) 采购金额

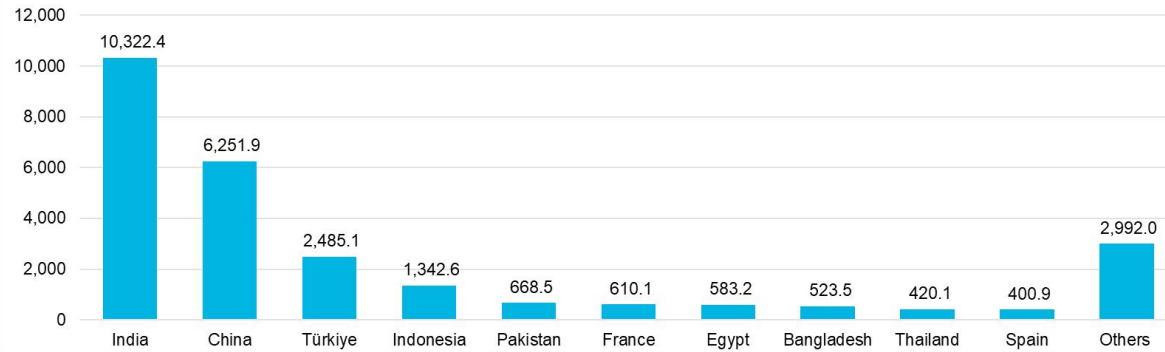
Investment Project Financing-Sovereign-backed Financing & Project Preparation Special Fund Grants



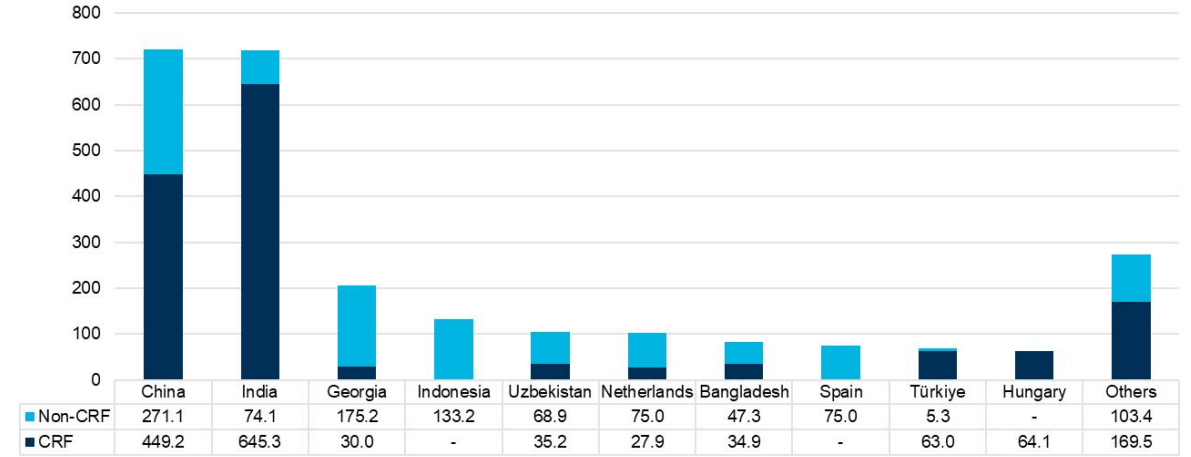
Procurement by the Origin of Suppliers, Contractors, and Consultants

按供应商、承包商和咨询公司来源国统计采购金额 (2016–2025)

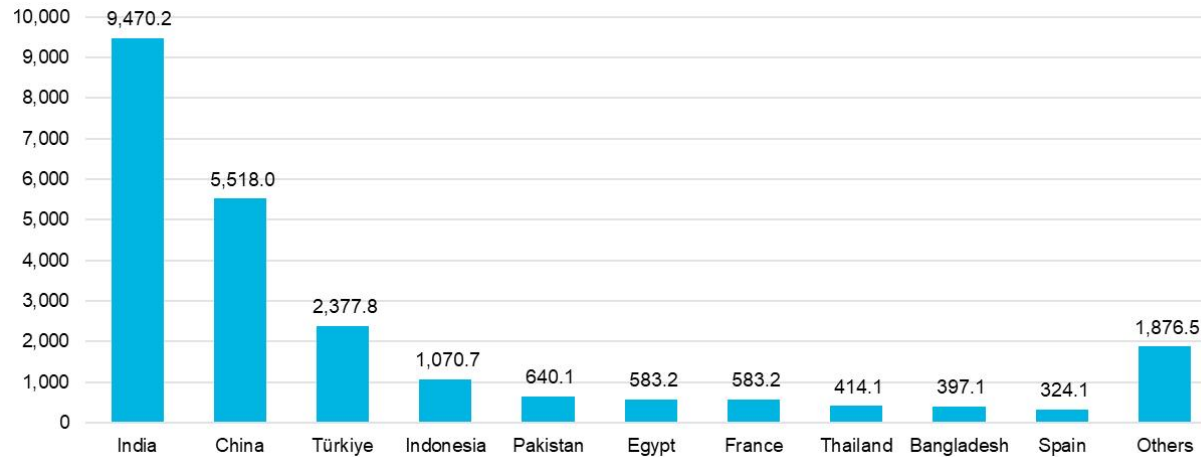
Overall: Top 10 Origins of Suppliers/Contractors/Consultants (USD million)



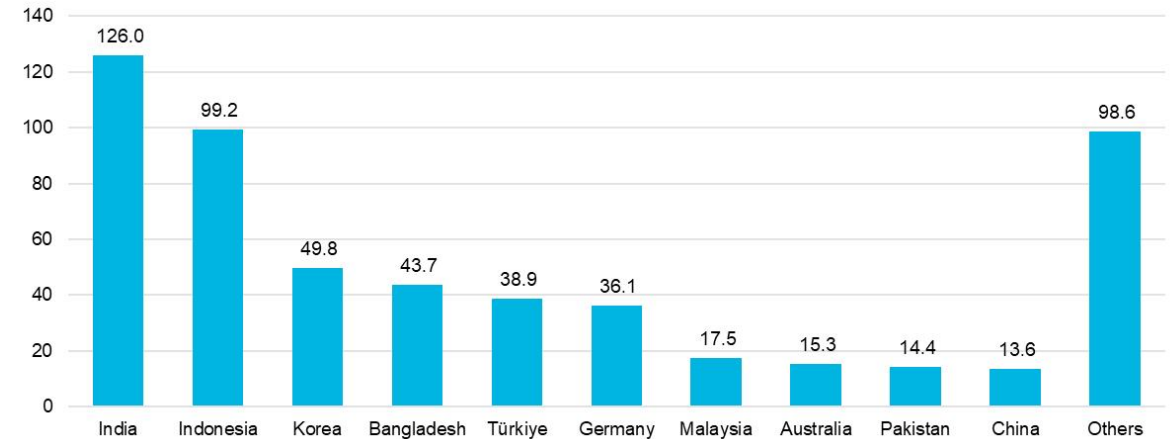
Goods: Top 10 Origins of Suppliers (USD million)



Works: Top 10 Origins of Contractors (USD million)



Consulting Services: Top 10 Origins of Consultants (USD million)





Some Key Statistics (2016-2025)

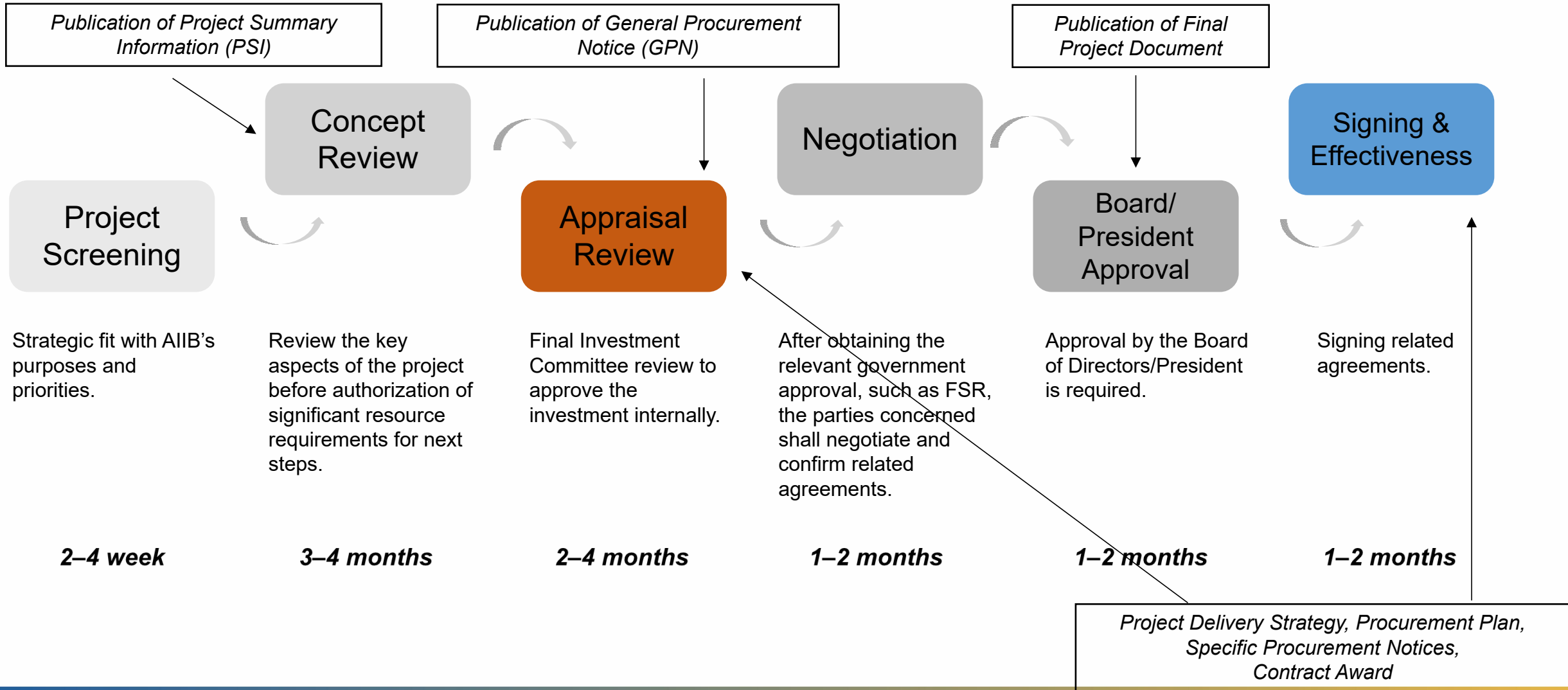
采购数据分析

- **73%** by value of AIIB-financed contracts were awarded to domestic suppliers, contractors, and consultants.
- **94.3%** by value of contracts were awarded through competitive tendering/selection (IOCT/IOCS/NCS/NCT/RFQ).
- **63.8%** by value of contracts (**2%** by #) procured through International Open Competitive Tendering or Selection-IOCT/IOCS (of which **61.6%** by value awarded to domestic firms)



Project Approval and Business Opportunities

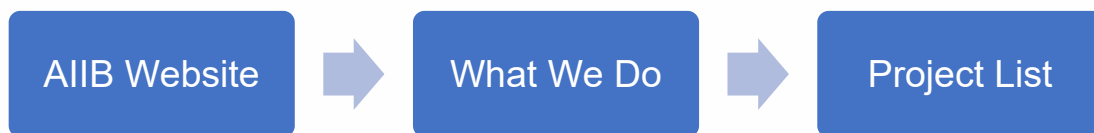
项目批准程序和采购商业机会





Project Information 查询项目信息

The list of AIIB financed ongoing (approved) & pipeline (proposed) projects are all disclosed on AIIB's external website www.aiib.org after the Concept Review.



Our Projects



Approval Year ▾ Member ▾ Sector ▾ Sovereign ▾ Approved ▾

Search Q RESET PRINT COPY FILTERED PAGE LINK

Showing 1 - 10 of 174 results

APPROVAL YEAR	MEMBER	SECTOR	FINANCING TYPE	PROJECT NAME	FINANCING AMOUNT	STATUS
2025	Kyrgyzstan	Water	Sovereign	Kyrgyzstan: Water Supply and Sanitation Universal Access Project	Approved Financing: USD50 million	Approved
				VIEW DETAILS		
2025	Pakistan	Water	Sovereign	Pakistan: Karachi Water and Sewerage Services Improvement Project-2 (KWSSIP-2)	Approved Financing: USD240 million	Approved
				VIEW DETAILS		
2024	Türkiye	Urban	Sovereign	Türkiye: Istanbul Seismic Risk Mitigation and Emergency Preparedness - 2	Approved Financing: USD335 million	Approved
				VIEW DETAILS		
2024	Maldives	Other	Sovereign	Maldives: Strengthening Fiscal Management and Sustainability Program	Approved Financing: USD15 million	Approved
				VIEW DETAILS		
2024	Philippines	Transport	Sovereign	Philippines: Bataan-Cavite Interlink Bridge Project and Tranche 1	Approved Financing: USD350 million	Approved
				VIEW DETAILS		
2024	India	Transport	Sovereign	India: Manipur Urban Road, Drainage and Asset Management Improvement Project	Approved Financing: USD352.40 million	Approved
				VIEW DETAILS		
2024	Tajikistan	Transport	Sovereign	Tajikistan: Obigarm-Nurobod Road Project – Long Bridge and Approaches	Approved Financing: USD75.5 million	Approved
				VIEW DETAILS		

Project Procurement Opportunities Page 项目采购机会页面



NOTIFICATION REGISTRATION >

SUBSCRIBE TO RSS FEED

Issue Year ▾

Member ▾

Sector ▾

Specific Procurement Notice ▾

Search 🔍

RESET

PRINT

COPY FILTERED PAGE LINK

180 result(s) found

DATE	MEMBER	PROJECT / NOTICE	SECTOR	TYPE
ISSUE DATE: Mar 21, 2025	Uzbekistan	Bukhara Region Water Supply and Sewerage (BRWSSP)	Water	Specific Procurement Notice
DOWNLOAD				
ISSUE DATE: Mar 17, 2025	Philippines	Bataan-Cavite Interlink Bridge Project and Tranche 1	Transport	Specific Procurement Notice
DOWNLOAD				
ISSUE DATE: Mar 17, 2025	Philippines	Bataan-Cavite Interlink Bridge Project and Tranche 1	Transport	Specific Procurement Notice
DOWNLOAD				

BUSINESS OPPORTUNITIES

PROJECT PROCUREMENT OPPORTUNITIES



AIIB-financed projects generate numerous tendering opportunities for goods, infrastructure construction works and services. Explore the possibility of your next business opportunity through the tender notices published on this website. Suppliers, contractors, and consultants worldwide are eligible to participate in these tenders.

More information can be found in AIIB's [Procurement Policy](#) and its associated [Directive on Procurement Instructions for Recipients](#).

Standard Procurement Documents (SPDs) have been prepared by AIIB for use by the Bank's public sector clients for the procurement of Goods, Works, Non-consulting Services, and Consulting Services that are subject to international open competitive tendering or selection. The Bank is not party to the contract and does not accept legal responsibility for the adequacy of the contract forms contained in these SPDs. Bank clients are therefore advised to ensure that the contract conditions are suitable and complete in respect of any particular contract. When drafting specific documents, Clients are encouraged to seek legal and/or professional advice, as deemed appropriate.

Since 2021, AIIB has been publishing its Operational Procurement Report annually. This report is prepared by the Sustainability and Fiduciary Solutions Department (SFD), which was previously known as the Operational Services Department. The reports provide the statistics and analysis of signed procurement contracts that are financed by AIIB under Sovereign-Backed Financings (in both stand-alone and co-financed projects) and Project Preparation Special Fund grants. The reports can be downloaded on this page.

As the Bank's investment operations continue to expand, the Bank is actively seeking ways to enhance the accessibility, continuity, and sustainability of training and learning opportunities in order to support the procurement capacity building of Bank Recipients. SFD has initiated the development of the self-paced [Procurement E-learning Modules for Recipients](#). These modules are open for enrollment to both Recipients and the Public, and the links to access them can be found on this page.

All upcoming tender opportunities for goods, infrastructure construction works and services can be found here:

VIEW ALL OPPORTUNITIES >

SUBSCRIBE TO RSS FEED

Contact

Please note that all enquiries relating to the published tender opportunities should be submitted directly to the recipient agency responsible for publishing the notice and not AIIB.

Notification Registration

Sign-up to receive updates on news, report, events, and procurement opportunities, please click [here](#).

Procurement E-learning Modules

ENROLL >

Relevant Documents

- Procurement Policy >
- Directive on Procurement Instructions for Recipients >
- Standard Procurement Documents for Consulting Services >
- Standard Procurement Documents for Goods >
- Standard Procurement Documents for Large Works I >
- Standard Procurement Documents for Large Works II >



Procurement Notices on the Project Pages 具体项目页面的采购公告

PROJECT DOCUMENTS

AIIB DOCUMENTS

[Project Summary \(April 3, 2020\)](#)

[Project Document \(March 13, 2020\)](#)

[Project Implementation Monitoring Report \(December 2024\)](#)

[Project Implementation Monitoring Report \(June 2024\)](#)

[Project Implementation Monitoring Report \(December 2023\)](#)

[Project Implementation Monitoring Report \(June 2023\)](#)

[Project Implementation Monitoring Report \(December 2022\)](#)

[Project Implementation Monitoring Report \(July 2022\)](#)

[Project Implementation Monitoring Report \(February 2022\)](#)

[Project Implementation Monitoring Report \(August 2021\)](#)

CLIENT/COFINANCING PARTNER DOCUMENTS

[Resettlement Planning Framework](#)

[Executive Summary: Sylhet-Tamabil](#)

[ESIA](#)

[Resettlement Action Plan](#)

[RPF in Bangla draft Sylhet- Tamabil Project](#)

PROCUREMENT DOCUMENTS

[Contract Award Notice \(October 22, 2024\)](#)

[Contract Award Notice \(October 22, 2024\)](#)

[Contract Award Notice \(September 27, 2023\)](#)

[Contract Award Notice \(August 2, 2023\)](#)

[Amendment to Tender Document \(June 26, 2023\)](#)

[Specific Procurement Notice \(May 19, 2023\)](#)

[Specific Procurement Notice \(May 19, 2023\)](#)

[Procurement Plan \(April 19, 2023\)](#)

[Addendum to Tender Documents \(May 19, 2022\)](#)

[Addendum to Tender Documents \(May 10, 2022\)](#)

[Extension for the Submission of Tenders \(March 23, 2022\)](#)

[Specific Procurement Notice \(February 10, 2022\)](#)

[General Procurement Notice \(May 21, 2021\)](#)

[Request for Expression of Interest Corrigendum \(April 6, 2021\)](#)

[Contract Award Notice](#)

[Extension of Request for Expression of Interest \(March 24, 2021\)](#)

[Request for Expression of Interest \(March 8, 2021\)](#)

[Request for Expressions of Interest \(November 6, 2019\)](#)



Procurement Notices of International Open Competitive Tendering (IOCT) and International Open Competitive Selection (IOCS) Contracts 国际招标采购公告

The procurement notices of the contracts subject to international open competition are published on the AIIB website, and the recipient's national media. 刊登在亚投行网站，以及借款人的国家级媒体/网站

aiib.org/en/opportunities/business/project-procurement/list/year/All/member/All/sector/Transport/type/All

 WHO WE ARE WHAT WE DO HOW WE WORK WORK WITH US				
Apr 24, 2023		Demonstration Project		DOWNLOAD
ISSUE DATE: Apr 14, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Amendment to Specific Procurement Notice
				DOWNLOAD
ISSUE DATE: Mar 23, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Contract Award Notice
				DOWNLOAD
ISSUE DATE: Mar 02, 2023	China	China: Guangxi Chongzuo Border Connectivity Improvement Project	Transport	Specific Procurement Notice
				DOWNLOAD
ISSUE DATE: Feb 21, 2023	China	China: Liaoning Green Smart Public Transport Demonstration Project	Transport	Contract Award Notice
				DOWNLOAD
ISSUE DATE: Jan 03, 2023	China	Liaoning Green Smart Public Transport Demonstration Project	Transport	Procurement Plan
				DOWNLOAD

*OFFICIAL USE ONLY

Specific Procurement Notice (SPN)
for Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section)

Country: China
Employer: Guangxi Chongzuo Urban Construction Investment Development Group Co., Ltd.
Project: Guangxi Chongzuo Border Connectivity Improvement Project
Loan No.: L0357A
Contract Title: Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.1; Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.2
SPN Reference/Tender No: GCBCIP-A-CW
Tender Document Issued On: March 2, 2023

1. The People's Republic of China has received financing from the Asian Infrastructure Investment Bank (AIIB or the Bank) toward the cost of the Guangxi Chongzuo Border Connectivity Improvement Project, and intends to apply part of the proceeds toward payments under the contracts for Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.1 (Contract No.: GCBCIP-Works-01); Engineering Works of Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) Lot No.2 (Contract No.: GCBCIP-Works-02).

2. The Guangxi Chongzuo Urban Construction Investment Development Group Co., Ltd. now invites sealed Tenders from eligible Tenderers for the Works as follows:

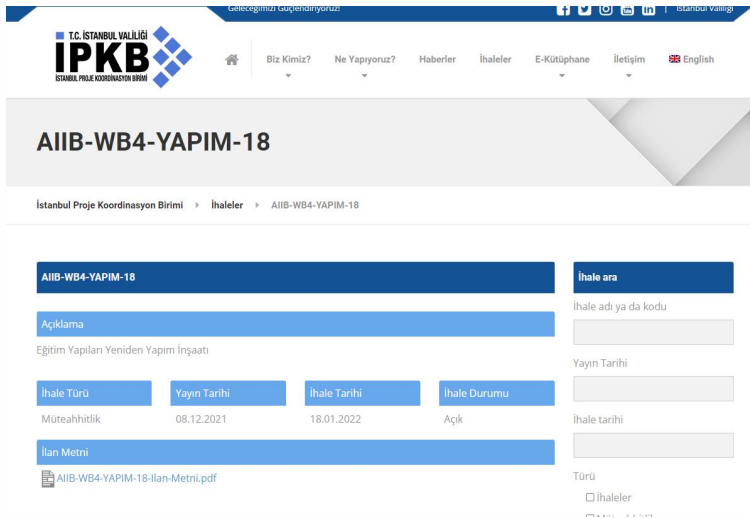
Wuzhou to Shuolong Highway (Chongjing Expressway to Shuolong Port Section) is the Component A of AIIB financed Guangxi Chongzuo Border Connectivity Improvement Project. The scope of the tendering is as follows:

Contract No.	Contract Name	Scope of Tendering
GCBCIP-Works-01	Engineering Works of Wuzhou to Shuolong Highway (Chongjing)	Subgrades, bridges, tunnels, channels, culverts, fencing and drainage, greening and pipeline pre-burial Works within the range of K0+000 to

The procurement notices of co-financed projects led by other MDBs are published by the lead co-financiers.

Procurement Notices of National Competitive Tendering (NCT) / National Competitive Selection Contracts (NCS) 国内竞争性招标的采购公告

The procurement notices of the contracts subject to national open competition are published on the recipient's own website or the media of national circulation in the recipient's country. 只要求刊登在借款人的国家级媒体/网站



Example 1: Türkiye - Istanbul Project Coordination Unit

Procurement opportunities in Türkiye are published on the official tender portal (e.g., IPKB), in line with National Competitive Tendering procedures.



Example 2: Bangladesh – Power Grid Company of Bangladesh

Procurement notices in Bangladesh are issued in widely circulated newspapers or utility company websites, ensuring accessibility by the local contractors.



Example 3: China Tendering & Bidding Public Service Platform

In China, procurement is published via government e-procurement systems, ensuring transparency in accordance with borrower regulations.



Conclusion 结论

- Learn smarter procurement: Business Outreach (Intensified market engagement), Early Market Engagement (Better market intelligence), Rated Criteria (attracting qualified firms) 学习更智能的采购方式：业务拓展（加强市场参与）、早期市场接触（获取更优市场信息）、评分标准（吸引合格企业）。
- Each procurement notice or document outlines **specific criteria** for shortlisting, evaluation, and (pre)qualification. 每份采购通知或文件都概述了进入短名单、评标和资格预审/资格审查的具体标准。
- Participants are advised to carefully review and comply with the accompanying **administrative instructions**. 建议投标人仔细阅读并遵守随附的投标注意事项。
- Participation may take various forms, including: 投标人可以通过以下形式参与投标：
- In case of uncertainty, **clarification should be formally requested** in accordance with the instructions provided. 如有疑问，应按照提供的注意事项正式请求澄清。
 - As a sole tenderer 作为独立的投标人
 - As part of a joint venture (JV) 作为联合体成员
 - As a sub-consultant or sub-contractor, providing support to the main consultant or prime contractor (e.g., logistics, local coordination) 作为分包咨询公司或分包商，为总包咨询公司或总承包商提供支持（例如后勤、当地协调）



Thank you.

谢谢！

