

Public-private partnerships for the financing of data infrastructures

1. Public demand already exists.

“The State is already an anchor client.”

2. Recurrent cloud spending can become bankable infrastructure demand.

“It’s not just an expense: it’s future cash flow.”

3. PPPs can allocate risks and capabilities more effectively.

“The private sector builds because there is certainty of demand.”

4. Local or regional data infrastructure strengthens sovereignty and resilience.

“Not everything needs to be local, but critical infrastructure needs control.”

5. Data centers enable broader digital ecosystems.

“We don’t finance servers; we finance an ecosystem.”